






Motley Fool  
Wealth Management

# 3 Investing Mistakes in a Volatile Market

The severity and length of a market drawdown often leads investors to make three key mistakes with their long-term portfolios.

## Three Common Mistakes

Emotional reactions tend to cause investing mistakes.

	Emotion	Mistake
 <b>Anchoring</b>	Ego or pride-based motivation	Anchor to portfolio's most recent high
 <b>Selling</b>	Fearful of losing (more) money	Sell as the market declines and often wait to get back in the market
 <b>Waiting</b>	Once bitten, twice shy mentality	Sit on the sidelines with cash

# The Fallout

These typical mistakes can have tragic consequences to building long-term wealth.



## Anchoring

- Take on too much or too little risk
- Fail to meet lifestyle spending needs



## Selling

Tend to miss the best days and give up long-term returns<sup>1</sup>



## Waiting

- Inflation causes \$1 tomorrow to be less than \$1 today
- Tend to miss the best days and give up long-term returns<sup>2</sup>

# A Better Choice

We think you can overcome these mistakes with a sound wealth plan.



## Anchoring

Define specific goals and an objective measure of achievement for each.



## Selling

Set aside enough liquid cash to meet your spending needs and sustain your lifestyle during a prolonged market decline.



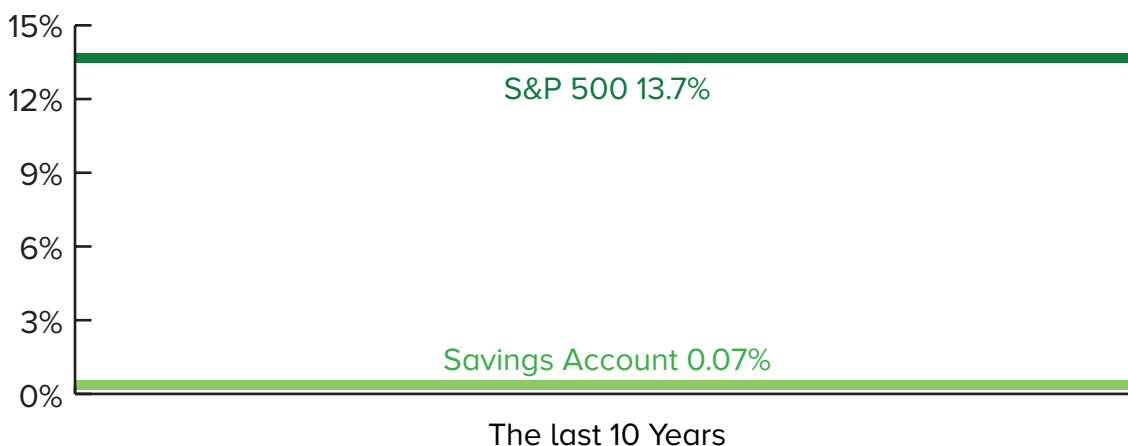
## Waiting

If being in the market elicits fear, dip your toes in slowly by buying slowly over time—known as dollar-cost averaging. That way if the market goes down, you're buying at cheaper prices.

# Why cash is not king

Cash is not a good investment in the long run, especially if it's sitting in a savings account.

Over the last 10 years, the average annual return on a savings account was 0.07% while the S&P 500 delivered 13.7%.



## Footnotes:

<sup>1</sup>Data measured over 20 years on a \$10,000 hypothetical portfolio invested in the S&P 500 Total Return Index from Jan. 1, 2002 to Dec. 31, 2022. Source: JP Morgan Guide to Retirement

<sup>2</sup>Data measured over 20 years on a \$10,000 hypothetical portfolio invested in the S&P 500 Total Return Index from Jan. 1, 2002 to Dec. 31, 2022. Source: JP Morgan Guide to Retirement

<sup>3</sup>slickcharts.com. S&P 500 Total Returns 2012 through 2021

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Motley Fool Wealth Management, LLC  
2000 Duke Street, 2nd Floor  
Alexandria, VA 22314 USA